

Design Session 2/4 | About Procurement

Glasgow Alliance to End Homelessness

0.

Programme

10:00	Welcome!
10:05	1. Alliance Outcomes
10:15	2. Structure of Alliance
10:35	Quick Q&A
10:45	3. Process toward Tender
11:05	Roundtable Discussion
11:35	Roundtable Feedback
12:00	4. Support for Providers
12:30	Networking Lunch



1. Summary of Alliance Outcomes

vision & top level outcomes

- The vision of the Alliance is to **end homelessness** in Glasgow.
- The Alliance will align with the following **outcomes** for homelessness in Glasgow:
 - ✓ Reduce the number of people becoming homeless;
 - ✓ Reduce the rate of repeat homelessness;
 - ✓ People spend less time homeless;
 - ✓ End the need to sleep rough.

...with a housing-led approach:

- Transition to rapid rehousing models, including Housing First (*the Housing First Transition Fund*);
- Transition to ‘new model’ supported accommodation (*very best practice shared and benchmarked in relation to, for example, exclusions practice, psychologically informed practice; security of tenure*);
- People welcomed at a new city-centre, coordinating and **multi-agency hub**, with links to accommodation.

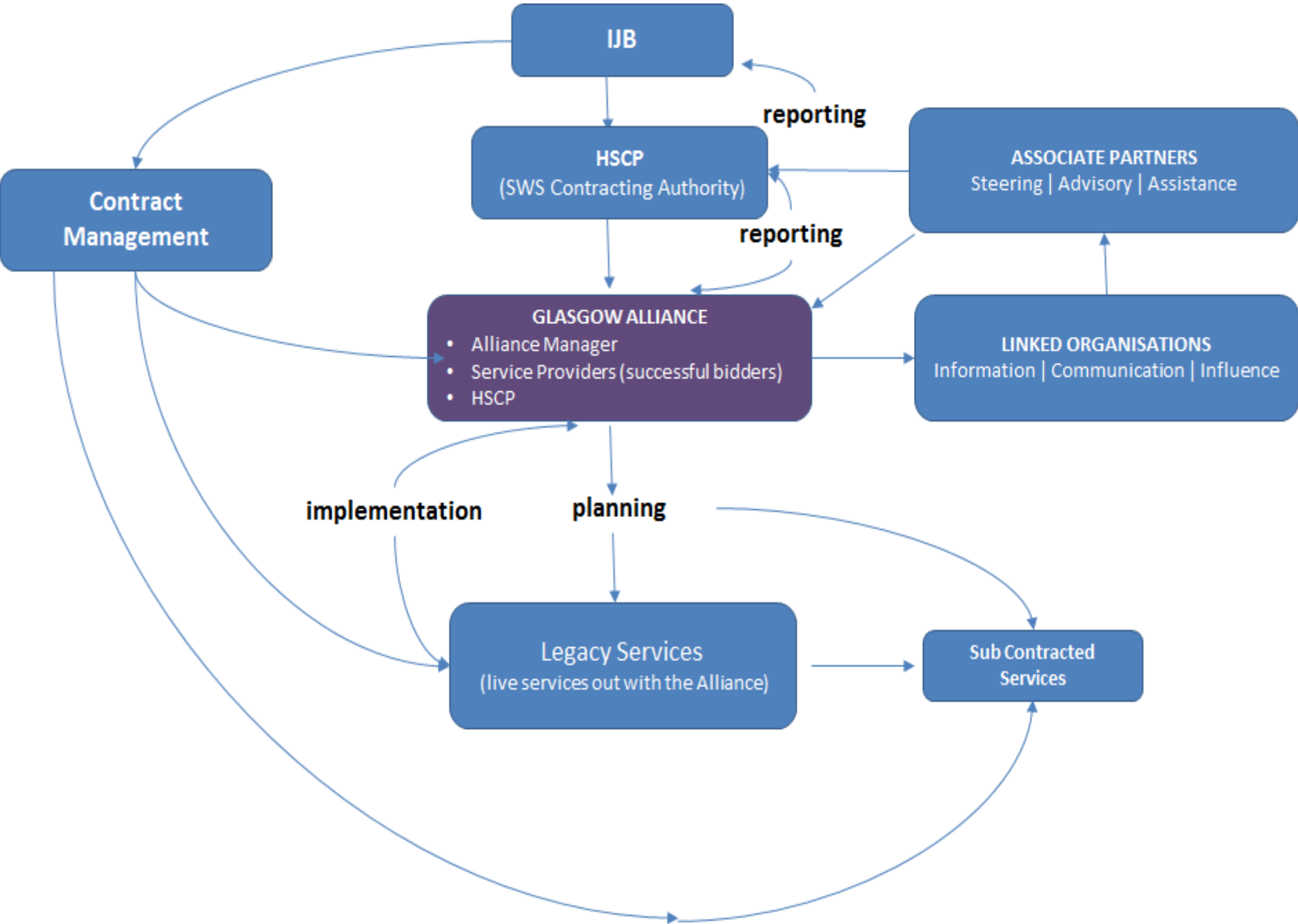
...collaborating in a new way to:



- Bring forward people with lived experience of homelessness to the heart of the Alliance;
- Link with broader partners and key City initiatives, including Housing Options and Housing Access;
- Link to communities and harness the informal/unconstituted homeless groups and activists;
- Have a stronger influence, together, on local and national policy and strategy;
- Work within a shared framework for reporting data, outcomes and case management.



2. Structure of the Procured Alliance



IJB

HSCP
(SWS Contracting Authority)

GLASGOW ALLIANCE

- Alliance Manager
- Service Providers (successful bidders)
- HSCP

ASSOCIATE PARTNERS

Steering | Advisory | Assistance

LINKED ORGANISATIONS

Information | Communication | Influence

Legacy Services
(live services out with the Alliance)

Sub Contracted Services

Contract Management

reporting

reporting

implementation

planning

The alliance manager will:

- Run the Alliance – be the ‘go to’ person;
- Be responsible for performance framework, monitoring and reporting;
- Be located within one participating organisation (GHSCP or third sector);
- Have costs funded by the Contracting Authority;
- Facilitate/procure a coaching plan for the new Alliance.

The alliance partners will:

- Have overall responsibility for the Alliance achieving outcomes and committing to a set of principles;
- Adhere to an Alliance Agreement;
- Be responsible for financial management and record keeping;
- Be strategic decision makers and service providers;
- Sub-contract specialist services where identified;
- Manage 'legacy' contracts, as per agreed outcomes.

The associate partners will:

- Opt in voluntarily - with gaps identified by the Alliance;
- Have a mutual steering, advisory and assistance role;
- Be service providers, any sector, with no interest in business, but a keen interest in homelessness;
- Be non-service organisations providing, any sector, with a keen interest in homelessness;
- Communicate via the Alliance or the HSCP.

The linked partners will:

- Have a mutual information sharing, communication and influencing role,

And provide the Alliance with a link to:

- wider council departments
- wider health and support services, including employability
- wider third sector
- universities and academics
- housing providers and private landlords
- Wider informal/unconstituted homeless groups & activists

Q & A



3. Process Toward Tender

Four steps

Readiness

Get the basics right to drive an alliance way of working

Commitment

Confirm alliance members have aligned drivers and a commitment to collaboration, openness and innovation

Formation

Create 'One Team' environment, set up leadership and governance and prepare for smooth transition

Operation

Make a real positive impact and continuously improve and evolve

(LH Alliances)

size & scope of the alliance

The commissioned scope of the Alliance ('The Alliance Partners') will cover:

- Supported Accommodation
- Emergency Accommodation
- Housing First Support
- Flexible Outreach Support
- CAN & Multi Agency Hub

But the Alliance will reach to connect positively with the programmes and priorities of Associate and Linked partners.

toward the tender

- Individual & Group Bids welcome
- Selection Process – service providers that can demonstrate a strong commitment to:
 - ✓ Tackling homelessness in Glasgow
 - ✓ Alliancing and collaboration as a way of working
 - ✓ The Alliance agreed outcomes and principles
 - ✓ The Alliance Agreement

3.

Roundtable Discussion

Q:

Is this the best process toward tender?

What else needs considered or included?

Roundtable Feedback



4. Information & Support for Providers

Next Steps

- 2x coproduced sessions – about:
 - Partnership (26 July, 10:00am)
 - Principles (23 August, 10:00am)
- Parallel ‘works in progress’:
 - Supported Accommodation
 - Housing First Transition
 - CAN & Multi-Agency Hub